



Delivering benefits, better

## Being a Working Mom Is Hard ... Employers Can Help!

Scott Liebman, Founder Sarah Moore, VP Business Development

January 17, 2024

## Agenda



- Being a working mom is tough struggles on path to parenthood and beyond
- Pain points: complications, mental health, financial challenges, leave pain, breastfeeding, childcare
- Solutioning
- Employer Survey Findings
- Wrap-up
- Q&A

#### It's tough to be a growing family. If 1,000 employees want to expand their family...



# Being a working mom is hard, but so is the path to getting there...

Trouble conceiving, loss, and birth complications

- Fertility 1 in 5 women aged 15-49 will struggle with fertility
- Loss 1 in 5 pregnancies end in loss
- Birth Complications about 1 in 10 babies are born prematurely

5

## Pregnancies aren't always smooth...

- How do I manage risk factors?
- What if I'm on restricted duty or bed rest?
- How do I talk to my manager?
- When will I need a workplace accommodation?



## 1 in 5

Percentage of women prescribed bed rest during pregnancy

## That was not the outcome I was expecting...

- We are having trouble conceiving, now what?
- How to get help after a loss?
- Navigating the complexities and expense of having a NICU baby
- How will these scenarios impact my work?

Average cost~\$76,000 of premature births (increases based on degree of prematurity)



### Let's talk about mental health Maternal mental health in the U.S. is a problem

- Mounting stressors
- Lack of perinatal and post-partum emotional support
- Difficulty finding a specialty practitioner
- Finding time for care

72% Of expectant moms have moderate to high levels of anxiety

#### **15%** Of new moms will experience post-

partum depression

## \$14.2B

Unaddressed maternal mental health disorders cause U.S. business



## Improving Maternal Mental Health

### WHAT CAN EMPLOYERS DO?

## BETTER

- ✓ Reduce cost share for mental health services and/or increase EAP allotments
- ✓ Expand coverage to non-network providers
- ✓ Pick vendors that prioritize maternal mental health and proactively support new moms



## BEST

- ✓ Eliminate copays for mental health visits and offset cost of cash-pay providers
  ✓ Partner with local health systems to build maternity bundles and concierge services
  ✓ Implement maternal mental health specific vendors
- GOOD ✓ Destigmatize mental health challenges in the workplace
  - ✓ Identify existing programs specifically addressing maternal mental health needs
  - ✓ Review cost share and accessibility for mental health services

## Let's talk about pay replacement and return-to-work...



- Many moms can't afford to be on leave
- Navigating pay replacement programs is challenges, especially in states with paid leave entitlements
- Return-to-work is layered
  - Preparing to go out
  - Having a plan to return logistically and emotionally
  - And lots of what-ifs

## Many moms can't afford to be on leave

- Lack of benefits
- Accrued sick leave plans
- Partial pay replacement plans
- Lack of parental leave benefits



### And navigating the leave process is difficult Causing confusion, frustration, and attrition



leave process

## Supporting Leave and Return-to-Work

#### WHAT CAN EMPLOYERS DO?

- Employers can implement clear and consistent leave and return
- GOOD policies, coupled with vocal support from your leadership team and
  - celebration of parents once they return.
- Offer *automatic* phase-in and ramp up options, new parent navigation BETTER courses and resources (including access to ERGs), lactation accommodations, and childcare tools to support them in their return from leave.
- Employers can best support parents by offering equitable, fully-paid BEST and gender-neutral leave policies and providing formal manager training. A more progressive and expensive option would be to provide paid family leave (beyond bonding).



## How does this impact employers?

Breastfeeding challenges get in the way of return-to-work and returning to work gets in the way of breastfeeding success





## Moms are struggling with breastfeeding. From pumps/supplies to worksite supports, moms need help with...





### Breastfeeding...

### WHAT CAN EMPLOYERS DO?



- **Good:** Don't require employees to clock out to pump
  - Ensure that employees know how to access their lactation benefits through your medical plan pumps, supplies, and educational support
  - Revisit covered pumps to make sure equitable across workforce
  - Private place for employees to pump



- **Better:** Pump up your existing mother's rooms
  - Cover two pumps and ample supplies
  - Provide sufficient lactation counseling resources



- Provide ramp-up time to help with breastfeeding time struggle
  - Education Proactive outreach to employees on what to bring, where to go, and manager training so managers know how best to support pumping employees.

## Let's talk about childcare...

Expensive, hard-to-find, and not always reliable

The percent of family income going to pay for childcare is rising





### Childcare costs...yikes!

- 67% of families spend more than 24% of household income on childcare. Affordability is 7% of household income.
- Average weekly daycare cost: \$321 (up 13% from \$284 in 2022)
- 47% of parents spent more than \$1,500 per month on childcare expenses in 2023 that's \$18,000/year.
- Why? Nearly 9,000 daycares closed in 37 states between December 2019 to March 2021
- "Within the first five years of their child's life, parents are being forced into a financial hole that is nearly impossible to climb out of" – CEO of Care.com



## Which is impacting your organization...

Turnover, missed workdays, and distractions

43%

of GenZ parents would switch jobs for financial assistance with childcare<sup>1</sup> 77% of moms report childcare needs interrupt workday<sup>4</sup>

63%

Of moms make career changes to afford care<sup>3</sup>

### 44%

of employees say they are distracted at work due to caregiving challenges<sup>2</sup>

\$\$\$\$

The cost to replace a new parent ranges from 0.5 – 2.0X salary according to Gallup

1. KinderCare's 2023 Parent Confidence Report

2 Emvitals client data

3. Care.com 2019 Cost of Care Survey

4. Census Bureau: Maternity Leave and Employment Patterns of First-Time Mothers: 1961–2008. October 2011

## Steps employers can take to address childcare needs

#### WHAT CAN EMPLOYERS DO?

#### **BETTER**

- Back-to-work support and planning for birth parents
- Offer services to help employees find childcare inclusive of multiple types of providers – centerbased, home-based, or nannies
- **GOOD** Emergency or backup care
- Educate on dependent care reimbursement accounts
- Flexible work schedules for all employees and allow unconventional work hours for knowledge workers
- Schedule core meeting hours and provide flexibility for parents who have pick-up/drop-off





3

#### BEST

- Offer on-site care (where financially-viable), especially for workers who can't work remotely
- Provide financial support for childcare, in the form of stipends or vouchers
- Provide a childcare concierge resource

## It's not just childcare that worries parents...

Families need help with budgeting, college savings plans, and paying the bills, especially if their STD benefit has partial pay



Summing it up, with return-to-work (RTW)...

If 1,000 families have a baby or add a child by adoption...

~ 600 will struggle with the return-to-work process

~450 will quit breastfeeding or struggle when they return-towork

150 will leave their employer, but stay in the workforce

50 will drop out of the workforce to care for a child or children





## What are employers offering/adding?

#### **Pay Replacement Programs**



#### **Biggest gaps:**

- Documented, consistent, and available options for parents to return-to-work
- Help navigating the leave process

#### **Childcare Resource and Referral Service**



#### **Biggest gaps:**

- Affordability and availability
- Timeliness of support around planning, finding, and paying for childcare

### **Fertility Treatment Benefits**



#### **Biggest gaps:**

- Inclusive benefits
- Relying on low probability treatments prior to advanced reproductive technologies
- Donor services

60

### **Enhanced Breastfeeding Benefits**



#### **Biggest gaps:**

- Benefits education and manager training
- Availability of in-person lactation consultations
- Convenient pumping options for work



## Wrap Up and Next Steps

## Wow, it's a lot! And employers can help!

Develop a plan for supporting your working families

- Define your objectives
- Review your data
- Talk to employees
- Inventory your programs
- Leverage existing vendors
- Connect the dots



### A great first step... Maximize the impact of what you have

- What programs and services cater to growing and working families?
  - Health plan add-ons
  - Emotional health
  - Financial wellbeing
  - Logistical support
  - Others



Assistance for these items is available in most plans, but they're not easy to find SPDs, SBCs, FSAs, HSAs, IVF, IUI, oh my!

- How much is it going to cost to have a baby? Is fertility treatment covered?
- What plan should I enroll in?
- What if my family members need medical care?
- Can I pay for my childcare through an account?





Voya Survey Finds One-Third of American Workers Don't Understand the Benefits They Selected During Open Enrollment, 2021

Make your benefits and resources easy to find and understand... Create a "hub" for growing family benefits & supports



# In addition to making resources easy to find, what else do moms need?

- Support from their manager
- Processes that are personalized and easy to follow
- Formal mentorship programs
- A venue to connect with other working parents
- A "safe space" to share concerns



### 42%

Percentage of employees do not feel cared about at work

### Why should employers take action?

VOI/ROI for your workforce







Improved medical costs

Improved employee satisfaction Improved

retention



34

## In conclusion...

- Being a working mom is hard
- Leverage the benefits you already offer to amplify their experience
- Revisit your company policies and practices and document available flexibility
- Look at the solution in whole, family-friendly benefits are more than just one thing
- This is a chance for a big win at little to no additional cost



### **Top Sources of Participant Frustration and Confusion**

Based on issues discussed with navigators

Employer-paid leave & time off

- State leave
- Finding affordable and reliable childcare
- Breastfeeding & pumping resources
- Budgeting
- (In)fertility treatment coverage
- Managing health (physically and emotionally)
- Personal relationships
- Work accommodations
  - Loss

82% of participant calls include a discussion of time off and leave programs and 64% of the time, participants are looking for inthe-moment support for their stress and anxiety

### Why are Organizations Implementing BenefitBump?



They are frustrated with the leave process We are improving the leave experience and growing families represent about 1/3 of leaves.



They have employees in states with paid leave programs The carriers are struggling to provide accurate information, we simplify the process for employers and employees.



High-cost maternity claims impacting their health plan Our premature birth rate is half the national average due to our focus on the root causes of stress and anxiety.



They are trying to reduce new parent turnover BenefitBump participants return-to-work 3X as often as national average.

